

FROM RESEARCH TO INDUSTRY

cea tech

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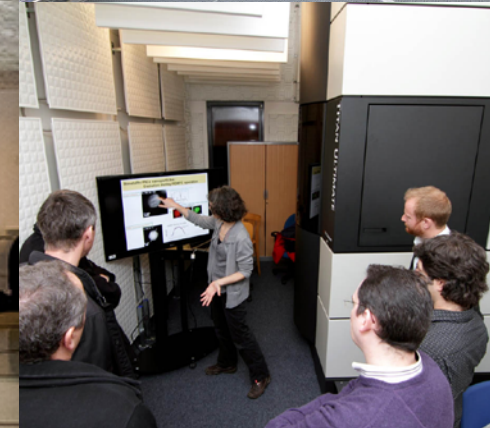
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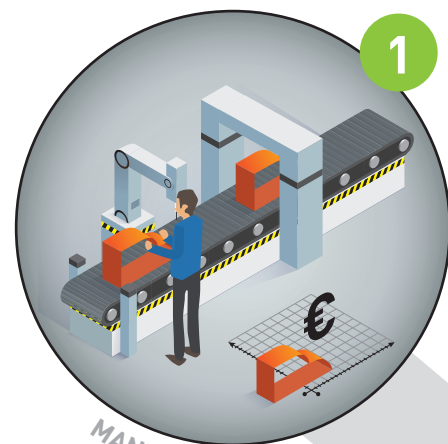
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**JUMP START YOUR BUSINESS
GROWTH WITH CEA TECH TODAY**



1

YOU HAVE MADE INNOVATION A PART OF YOUR STRATEGY

If you are seeking ways to leverage innovation to make your products, services, or manufacturing processes **more competitive**, CEA Tech can help. We will work with you to expand into new markets or develop new applications for your current technologies.

SHOWROOM

2

WE CAN HELP DEVELOP THE RIGHT TECHNOLOGIES FOR YOUR BUSINESS

We start by getting to know each other during kick-off meetings at your plant and our labs and technology showroom. Based on our understanding of your needs and business objectives, **we give you our technology development recommendations**. User-centered product development and creativity sessions may also be included in this process.

THE CEA TECH SHOWROOM IS THE PERFECT PLACE FOR OUR EXPERTS TO SHOW YOU OUR TECHNOLOGY DEMONSTRATORS FIRST-HAND.

AN AGREEMENT THAT MEETS BOTH PARTIES' NEEDS

Our legal department will then work with you to draw up an agreement that details the steps in the project, describes how the project will be managed, and sets forth rules for intellectual property and licensing compatible with your field of business. You can work with CEA Tech in one of three ways: an industrial research agreement, a joint R&D lab, or a strategic partnership.

You agree to carry the project through to completion according to the timeline specified in the agreement, commit to a given business volume, adhere to the priority research subjects, and provide financing. **We give you access to our technology assets** (technology bricks, expertise, and patents) and guarantee the **confidentiality and protection of your project and any associated files and data**.

3

AGREEMENT

OUR RESEARCHERS GO TO WORK FOR YOU

Once the agreement has been signed, our researchers will plan your project and complete proof-of-concept testing at one of our technology platforms.

A two-person project management team (made up of one CEA Tech representative and one representative of your business) will ensure that work remains on schedule at all times. A steering committee will also oversee the project, setting priorities as needed. And, for strategic partnerships, a management board will determine the overriding goals and make project-related decisions as required.

TECHNOLOGICAL ASSETS AND PATENTS:
MORE THAN 600 PRIORITY
PATENTS FILED PER YEAR

TECHNOLOGICAL ASSETS AND PATENTS

LABORATORIES

4,500 CEA TECH RESEARCHERS
OFFER WORLD-CALIBER EXPERTISE

4

PLATFORMS

MORE THAN 25 TECHNOLOGY
PLATFORMS WITH A UNIQUE
COMBINATION OF ADVANCED
EQUIPMENT, SOFTWARE, AND
EXPERT STAFF

THEN WE HELP GET YOUR TECHNOLOGY FROM THE LAB TO THE PLANT

Once your R&D project has been completed, CEA Tech transfers the skills and results to your business, leaving you poised to **integrate new innovations into your products, services, and processes**. Our services can include training and consulting, such as to select a new piece of equipment or supplier or improve your production lines.

5

MANUFACTURING PARTNER



RESEARCH PUMP PRIMING

Research pump priming is crucial to our strategy. We help create the new knowledge that will drive tomorrow's technologies through both our internal R&D activities and the research we conduct in partnership with university labs. And the benefits are twofold: we stay at the leading edge of science, and you get access to a broad palette of the most advanced technologies.

CEA TECH R&D SERVICES: FROM RESEARCH TO INDUSTRY

"Our staff will listen carefully to your needs to come up with the most relevant response to your technological innovation challenges. The goal is to build a long-term partnership and deliver the solutions you need to make you more competitive in

today's global business world. Our 4,500-strong team is proud to contribute to a more competitive manufacturing industry."

Jean Therme
Director, CEA Tech